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www.lloyds.in | CIN: L40300MH1977PLC019594 | investor@lloyds.in

Date: 18th December, 2024

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 BSE Scrip Code: 512455

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051 NSE Symbol: LLOYDSME

Sub: Investor Presentation on Strategic Measures to Enhance Operational Efficiency and Solidify Industry Leadership

Dear Sir/Madam,

Further to our communication dated 16th December, 2024 with respect to Intimation of Schedule of Analyst / Institutional Investor Meet and with regards to the captioned matter and in compliance with Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") we request you to find attached herewith Investor Presentation on Strategic Measures to Enhance Operational Efficiency and Solidify Industry Leadership

The aforesaid Investor Presentation will also be available on Company's website at www.lloyds.in.

The same may please be taken on record and suitably disseminated to all concerned.

Thanking you,
Yours Sincerely,
For Lloyds Metals and Energy Limited

Trushali Shah

Company Secretary

Membership No.: ACS61489



Joining hands to develop a

"World-class MDO Business"

December 2024









Thriveni MDO Business Overview



Leading mine developer and operator with end-to-end services and unique strength of "Social License" for mining



7,000+ strong team, with strong execution track record under the aegis of Mr. Prabhakaran, pioneer and stalwart in the Indian mining industry. His strong belief is "No mining can be successful without empowering the people of the land"



World Class Engineering Capability, having its own Rebuild Centre, which refurbishes mining equipment at 30% of Capex cost compared to new equipment



Leader in Mining Innovations and Green Mining, operating fully electric trucks, loaders, crushers and rebuilding equipment



Promoting Make in India, through reverse engineering and rebuilding equipment



Global presence with strong operations in India and Indonesia and supply chain spanning all continents for parts sourcing



Bulk mining operations spanning multiple minerals including iron ore mining (~35) MTPA), Coal and Barytes (~90+ mn bcm) and growing further and beyond

















History of Turnaround and Expertise to Scale Up

Surjagarh mines of LMEL

Odisha - Multiple mines

PB Mines of NTPC

01 BEFOREThriveni

License since 2007

Unable to operate due to social disturbance and instability

• Started operations a few times but could not run sustainably

Non-mechanized small scale mining operations

 Lack of training, skills and largescale mining equipment

Social support lacking for mining operations

 Thiess Pty Ltd, leading global MDO was awarded contract by NTPC in 2011

• It was unable to start the mine until 2014, when it was cancelled and re-auctioned in 2015

02Transformation WITH
Thriveni

Partnered with LMEL in 2021

Mobilized equipment and started mine operations within 6 months

Integrated and focused on community development

• Enhanced security measures and collaboration with police

 Partnered and grew several large mines as partner to mine owners

 Pioneered revenue sharing concept, sharing risks with mine owners

• Integrated community through skilling, training and education

 Developed entrepreneurs, locally helping growth with a circular economy model Went beyond defined scope, helping in settlement of R&R issues

 Worked hand-in-hand with mine owner to resolve social demands

 Large mining equipment mobilized from its rebuild fleet

Innovative ideas to start transport before infrastructure completion

03 POSTTransformation

 Achieved 10 MTPA within 2 years of collaboration with Thriveni

 Looking to grow capacity to 25+ Mn tons per annum in coming years • Mined 35+ Mn tons at peak before mines auction in 2020

 Notably grew Balda block, from 1.5 MTPA to 15 MTPA Thriveni won the tender in 2015 and did first shipment of coal in Feb 2017

 Achieved peak production of 16+ Mn tons in FY24

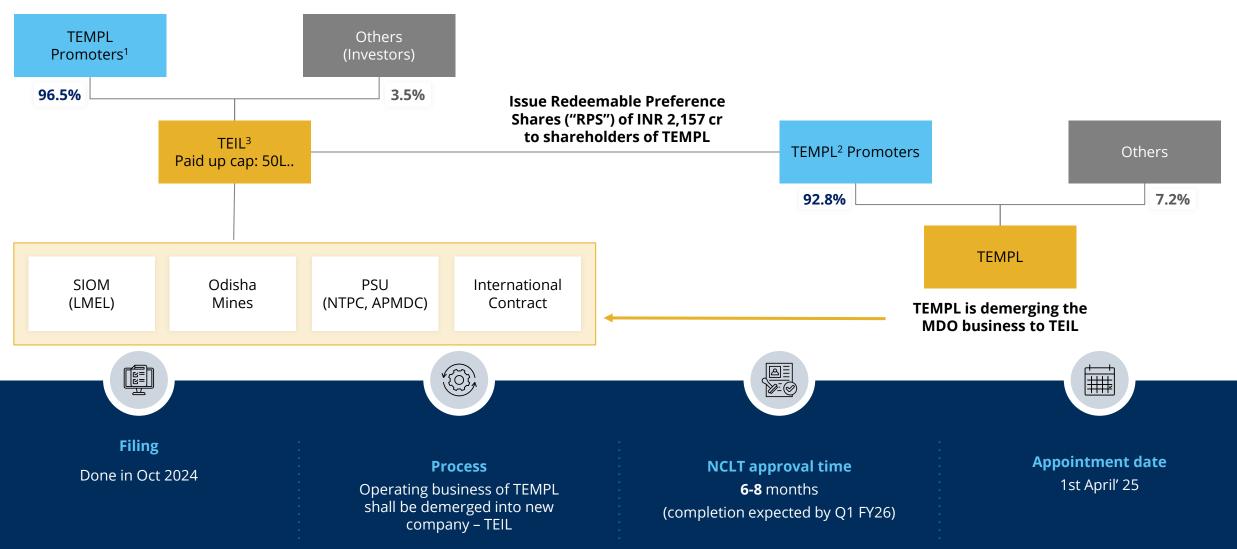








Current Demerger Plan / Issuance of RPS in Lieu of MDO business

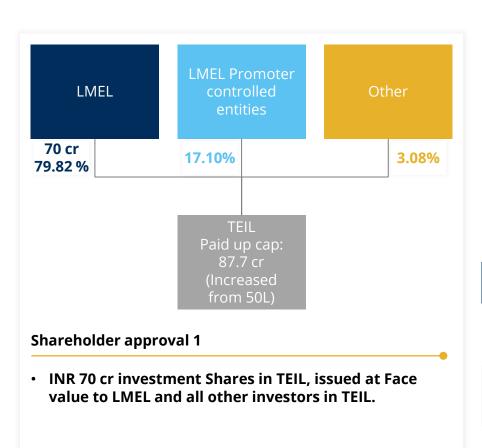


- TEMPL Promoters are Mr. B. Prabhakaran and his immediate family members
- TEMPL: Thriveni Earthmovers Pvt. Ltd.
- TEIL: Thriveni Farthmovers and Infra Pvt | Itd





Investment of INR 70 cr in TEIL and Guarantee of upto INR 2,500 cr of principal amount linked to RPS



Shareholder approval 2

- LMEL to guarantee upto INR 2,500 cr of RPS to TEMPL Promoters for mandatory redemption/buyout of RPS, as per the schedule in the table below. Such Guarantee for principal amounts can also be extended to any other security/ instrument which TEMPL promoters use to raise funds using RPS as collateral
- Until completion of the demerger of the MDO Business and issuance of RPS to TEMPL shareholders, guarantee of upto INR 2,500 cr of principal amount and any returns for the same shall be extended by LMEL to any party from which TEMPL shareholders directly or through their controlled entity may seek borrowing, subject to a counter-guarantee being provided by TEMPL. On completion of Demerger and RPS issuance such counter-guarantee by TEMPL shall be withdrawn.

Date	Mandatory Redemption/ Buy-out principal amount Max. (in INR crores)			
31-03-2026	875			
31-03-2027	875			
31-03-2028	750			

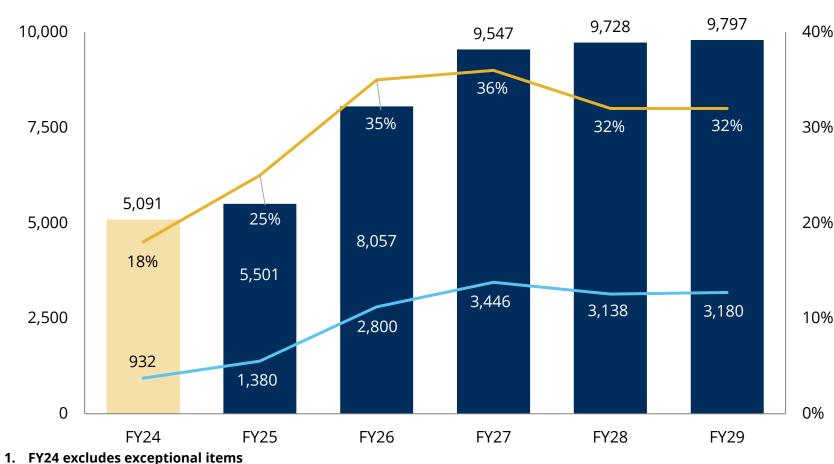






Revenue and EBITDA Growth (INR in cr)

Note: Projections are based on existing projects only; Future potential opportunities and projects are not considered Revenue Revenue BITDA BITDA %







Attractive Valuation and Payment Structure

A. Enterprise Value (Rs. in crores)

A. Issue of RPS to TEMPL shareholders ~ 2,157



B. Debt in Thriveni MDO business ~ 2,795¹



Enterprise Value = ~4,952 cr

B. MDO Business Financials (Rs. in crores)	FY 26	FY 27	FY 28	Total FY 26-28		
Revenue	8,057	9,547	9,728	27,332		
EBITDA	2,800	3,446	3,138	9,384		
Debt Repayment	766	665	528	1,959		
RPS Repayment	700	700	757 ²	2,157		
Sufficient cash flows to self-service the liabilities						

- 1. As at 30 Sep 2024, actual debt may change at appointment date of 1st April, 2025
- 2. Includes redemption to non Promoter Shareholders of TEMPL







Key Benefits to LMEL from the Transaction

Margin Expansion

- MDO margins will directly add to the mining business margins
- Backward Integration in an attractive business segment
- Expected mining margin to increase by ~10-15%

Growth Engine

- Combining LMEL business strength and Thriveni skills to grow business through revenue-sharing and product-sharing MDO contracts
- Potential to do end-to-end MDO contracts including mineral processing



Step towards producing non-cyclical "low-cost" Steel in India

Cost and Time Synergies

- Optimization of resources between LMEL and Thriveni
- Cost reduction as we scale up
- Acquiring proven and established expertise for MDO vs developing MDO expertise in-house (time consuming with long learning curve)

Alignment of Shareholder Interest

- Long term alignment of shareholder interest with key partner Thriveni
- Biggest cost (MDO) fully integrated with cost efficient operator
- Collaboration for longer term to multiply shareholder returns







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