



LLOYDS METALS & ENERGY LTD.

Regd. Office and Works : Plot No. A1 & A2, MIDC Industrial Area, Ghugus 442 505, District Chandrapur (MS), Tel : 07172-285398, 07172-285103
Corporate Office : A2, 2nd Floor Madhu Estate, Pandurang Budhkar Marg, Lower Parel, Mumbai-400013, Tel : +91-22-62918111
www.lloyds.in | CIN: L40300MH1977PLC019594 | Email: investor@lloyds.in

Position Name : - General Manager-DRI
Qualification : - Any Graduate/
No. of Experience: - 15-20 Years
Industry :- Steel & Metals

Role & Responsibility :-

- Customer engagement
- Sales & Marketing of Sponge Pellet/ DRI and MS Billets
- Follow up payment collection from Customers/Debtors Control.
- Logistics coordination
- Dispatch planning
- Material Management
- Pricing/Market Intelligence
- Develop New Market
- Billing, Documentation, SO Creation

Qualifications:

- Graduate with Minimum of 15 years of experience in Sales and marketing of **sponge iron / DRI**
- Proven track record of successful sales & marketing.
- Excellent communication and interpersonal skills, and ability to build relationships with internal and external stakeholders

Name		Ashwini Pawar	Madhur Gupta
Designation		Manager - HR	Executive Director
Sign			
	Initiated By	Forwarded By	Approved By