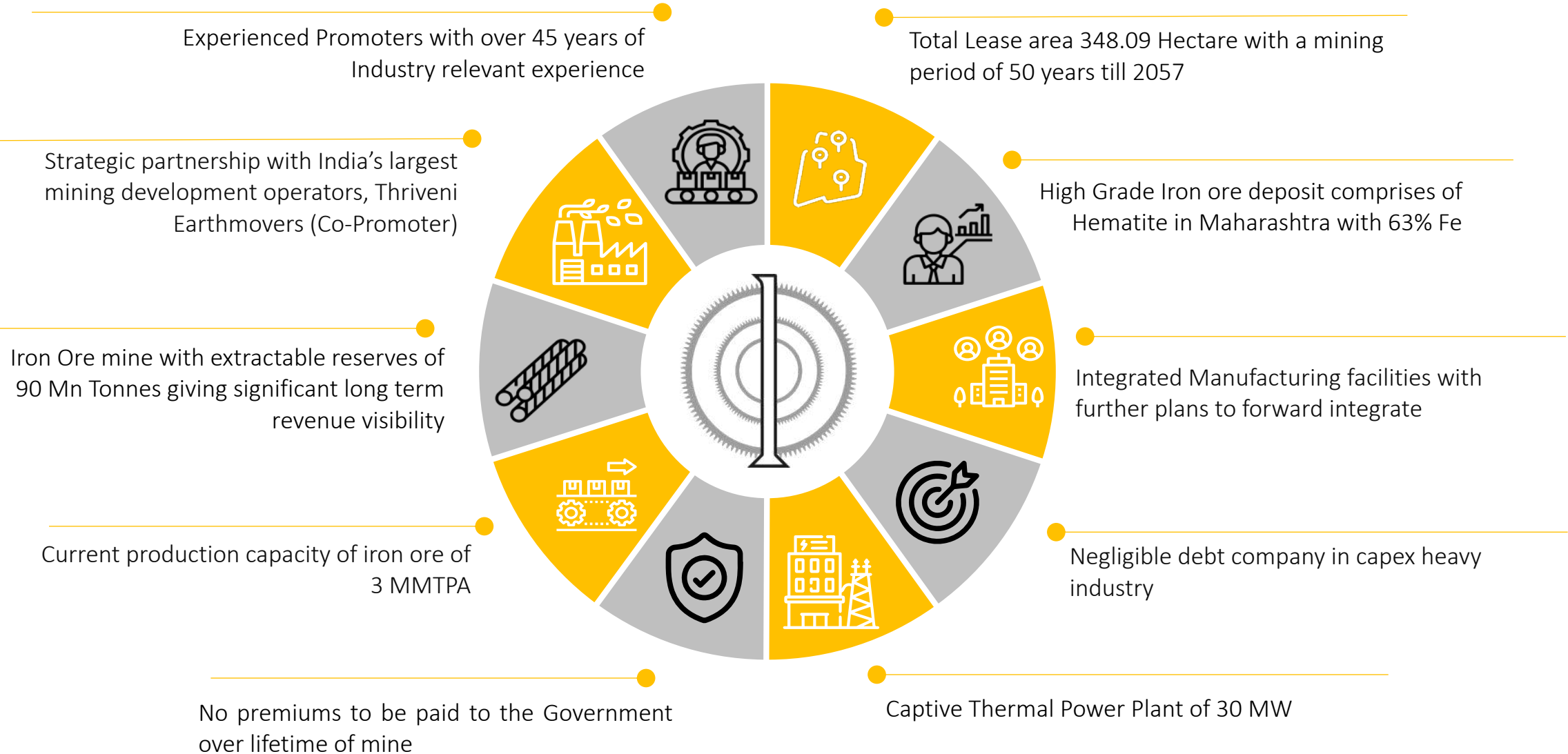


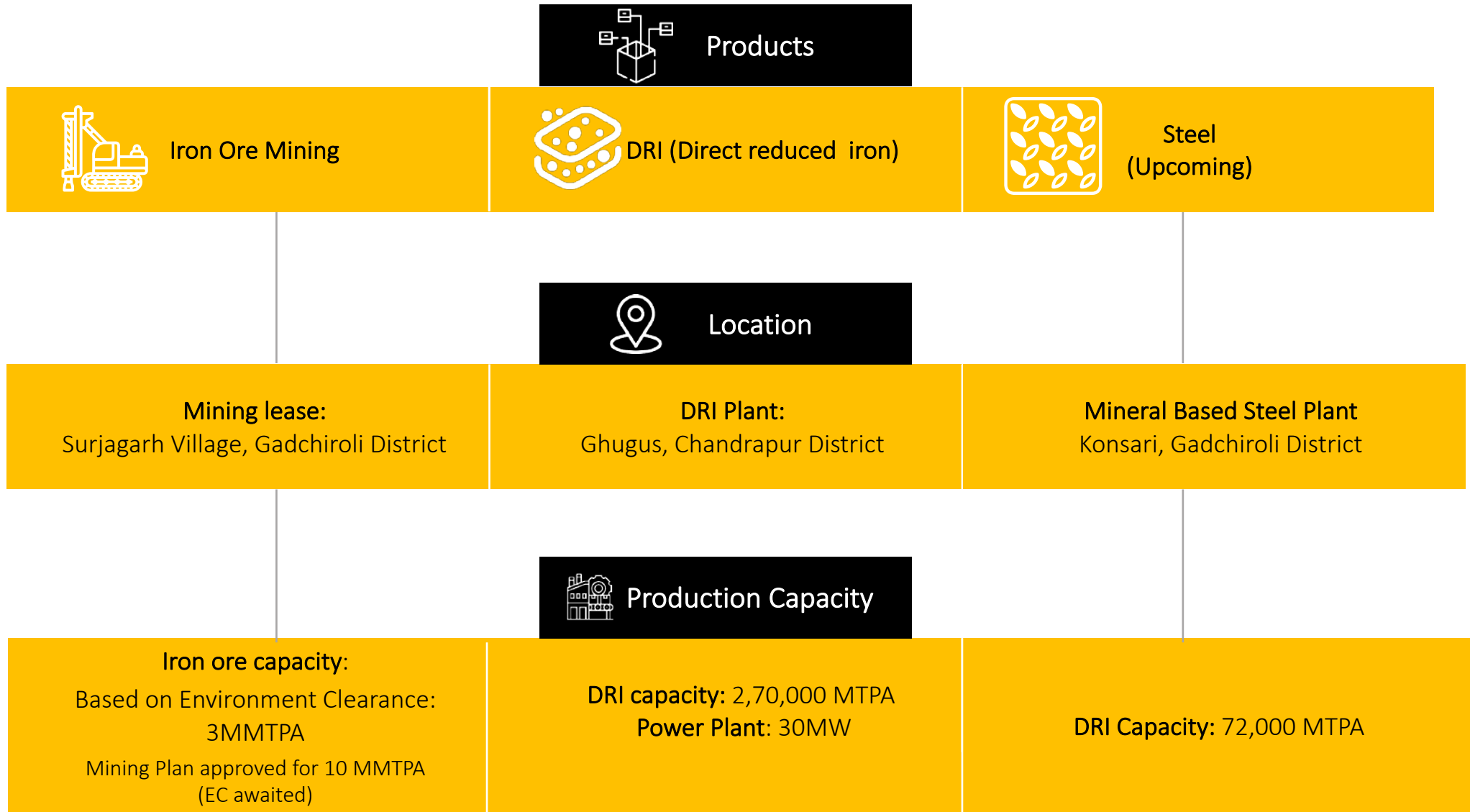


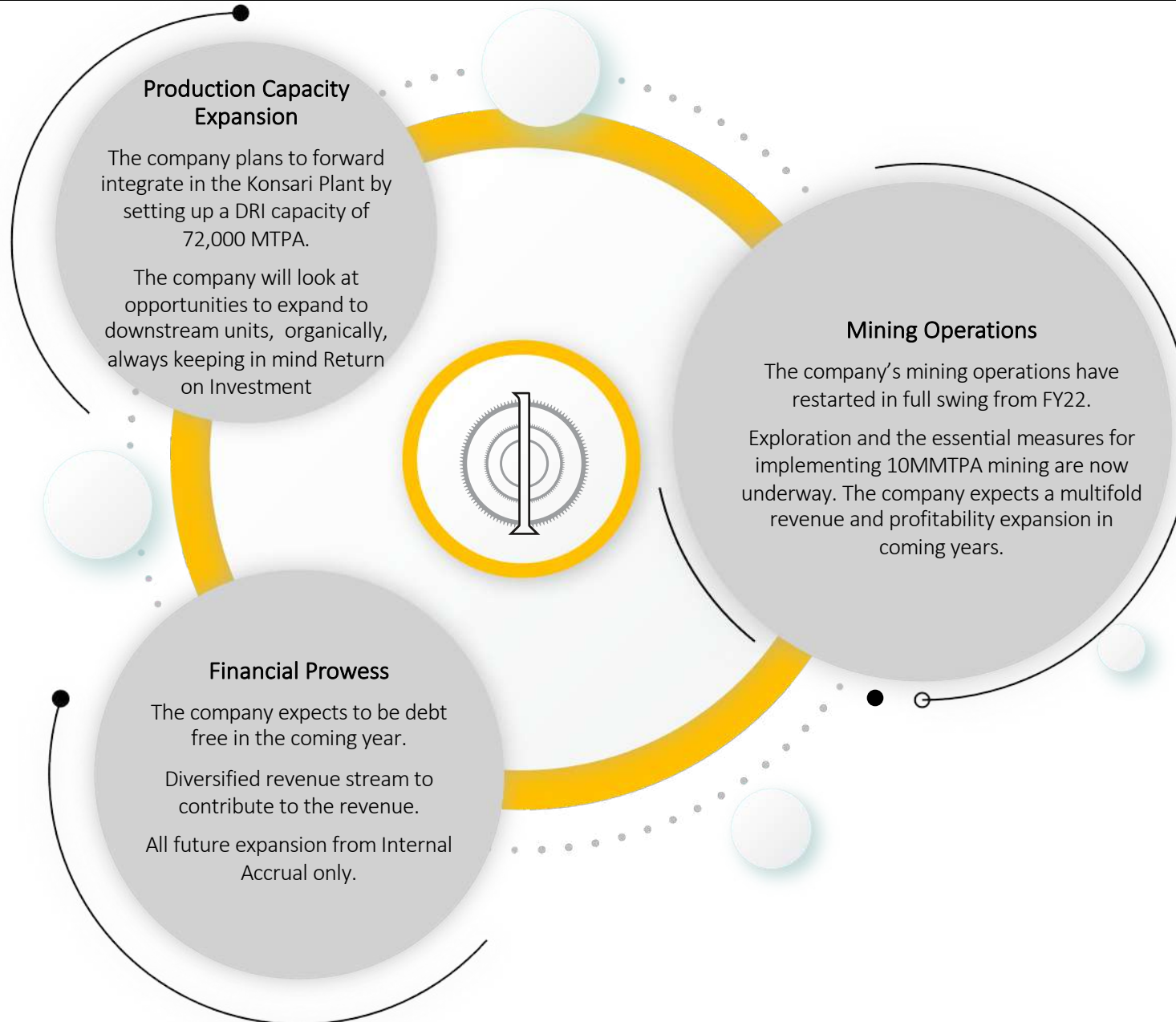
LLOYDS METALS AND ENERGY LIMITED

EARNINGS PRESENTATION
Q1-FY23







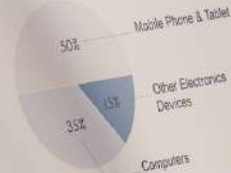


Company's Growth



Stock Market 
85%

GLOBAL BUSINESS REVIEW



Segment	2013	2014	2015	2016
Department Store	109,928	118,283	107,812	100,000
Super Center	39,912	47,029	69,918	100,000
Shopping Center	96,017	182,912	120,000	100,000
E-commerce	67,173	61,120	100,000	100,000
Specialty Store	8,714	9,018	100,000	100,000

Product Categories	2013
General tools	+920.82
Health & Medical	-13.9
Art Supply	+82.94
Kids & Baby	+659.02
Kitchen wear	-229.0
Fashion	-797.3
Furniture	+239

Percentage



Financial Overview

Q1-FY23 Financial Performance

INR 8,427 Mn
Operating Income

INR 2,619 Mn
Operating EBITDA

31.08%
Operating EBITDA
Margin

INR (9,303) Mn
PAT

Q1-FY23 Operational Highlights

Company

- Turnover and EBITDA in Q1-FY23 exceeded that of the entire previous financial year
- Income grew 153% over previous quarter and 780% over corresponding quarter of the previous financial year
- The company made a net loss during the quarter on account of an exceptional item pursuant to the arbitration award to Sunflag Iron and Steel Company Ltd. (Sunflag), related to various contracts pertaining to the company's mines. The arbitration award now settles all the claims and counter claims of both the parties. However, there would be no cash outflow as the amount is being paid by way of Zero % Optionally Fully Convertible Debentures (OFCDs), the OFCDs when converted will result in dilution of equity capital to the extent of additional 6 crs equity shares.

Mining

- Iron Ore extraction continues to be above expectation
- Sales Dispatches of 1.15 million MT were made in Q1-FY23
- Sales have been strong due to strategic geographical location and good usability of the ore extracted
- 2nd railway siding at Manikgarh is now being used to assist in faster material movement

DRI & Power

- Production and sales performance moving as per expectations
- Availability and pricing of coal continues to be a concern
- Currently the company is using imported coal and also looking at other sources

Quarterly Financial Performance



Particulars (INR Mn)	Q1-FY23	Q1-FY22	Y-o-Y*	Q4-FY22	Q-o-Q
Revenue from Operations	8,427	957	NA	3,332	152.9%
Total expenses	5,808	938	NA	2,211	162.7%
EBIDTA	2,619	19	NA	1,121	133.6%
<i>EBIDTA Margins (%)</i>	31.08%	<i>1.99%</i>	NA	33.64%	<i>(256) Bps</i>
Depreciation and amortization	50	45	NA	43	16.3%
Finance costs	54	57	NA	43	25.6%
Other Income	126	81	NA	104	21.2%
Profit Before Exceptional Items	2,641	(2)	NA	1,139	131.9%
Exceptional Items	(11,944)	-	NA	-	NA
Profit After Exceptional Items	(9,303)	(2)	NA	1,139	NA
Tax	-	-	NA	(95)	NA
PAT	(9,303)	(2)	NA	1,234	NA
<i>PAT Margins (%)</i>	<i>NA</i>	<i>NA</i>	NA	37.03%	<i>NA</i>
Other Comprehensive Income	1	1	NA	3	NA
Total Comprehensive Income	(9,302)	(1)	NA	1,237	NA
Diluted EPS	(21.19)	(0.01)	NA	3.52	NA

* YOY comparison is not applicable as Iron Ore production restarted in H2-FY2022

Historical Financial Performance

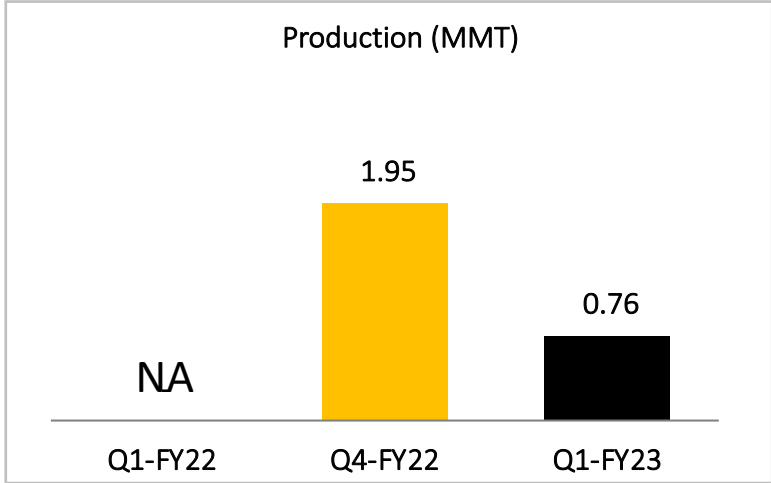
Particulars (INR Mn)	FY20	FY21	FY22	Q1-FY23
Revenue from Operations	3,717	2,534	6,975	8,427
Operating Expenses	3,506	2,425	5,520	5,808
EBIDTA	211	109	1,455	2,619
<i>EBIDTA Margins (%)</i>	<i>5.68%</i>	<i>4.29%</i>	<i>20.86%</i>	<i>31.08%</i>
Depreciation and amortisation expenses	175	139	180	50
Finance costs	161	168	181	54
Other Income	256	199	298	126
Profit Before Exceptional Items	131	1	1,392	2,641
Exceptional Items	-	-	(514)	(11,944)
Profit After Exceptional Items	131	1	878	(9,303)
Tax	(187)	-	(95)	-
PAT	318	1	973	(9,303)
<i>PAT Margins (%)</i>	<i>8.56%</i>	<i>0.04%</i>	<i>13.95%</i>	<i>NA</i>
Other Comprehensive Income	(3)	5	8	1
Total Comprehensive Income	315	6	981	(9,302)
Diluted EPS	1.42	0.01	2.78	(21.19)

Historical Balance Sheet

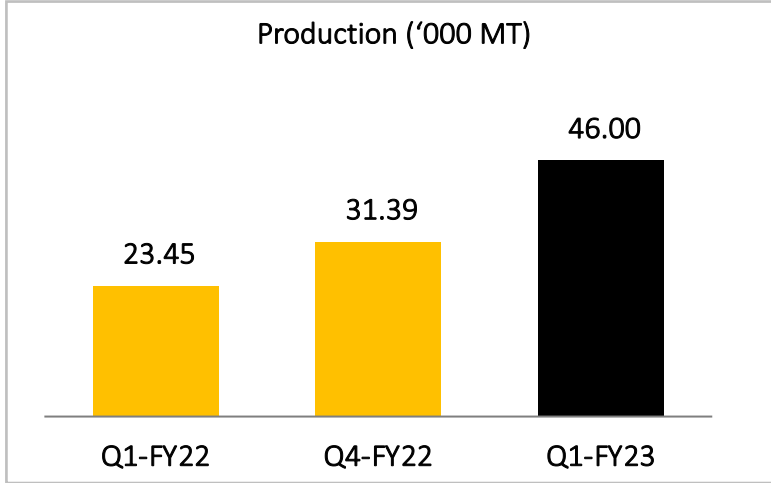
Particulars (INR Mn)	FY20	FY21	FY22
Equity	1,444	1,821	4,815
(a) Equity Share Capital	227	253	370
(b) Other Equity	1,217	1,568	4,445
Non-Current Liabilities	3,648	3,817	2,240
(a) Financial Liabilities			
(i) Borrowings	809	932	567
(ii) Lease Liability	25	6	4
(iii) Other Non Current Liabilities	2,757	2,822	1,615
(b) Provisions	57	57	54
Current Liabilities	1,329	1,565	1,182
(a) Financial Liabilities			
(i) Lease Liability	6	2	2
(ii) Borrowings	180	97	-
(iii) Trade Payables	611	353	152
(iv) Other Financial Liabilities	268	777	745
(b) Provisions	144	104	139
(c) Other Current Liabilities	120	232	144
TOTAL EQUITY AND LIABILITIES	6,421	7,203	8,237

Particulars (INR Mn)	FY20	FY21	FY22
Non-Current Assets	4,358	4,660	5,148
(a) Property, Plant and Equipment	3,709	3,609	3,991
(b) Capital Work in Progress	424	847	859
(c) Right to use account	30	8	6
Financial Assets			
(d) Investments	1	1	1
(e) Deferred Tax Assets	187	187	282
(f) Other Non-Current Assets	7	8	9
Current Assets	2,063	2,543	3,089
(a) Inventories	841	1,157	1,668
(i) Trade Receivables	79	69	237
(ii) Cash and Cash Equivalents	118	4	137
(iii) Other Bank Balances	68	77	82
(iv) Other Financial Assets	182	176	200
(v) Prepayments	11	-	-
(b) Other Current Assets	764	1,060	765
TOTAL ASSETS	6,421	7,203	8,237

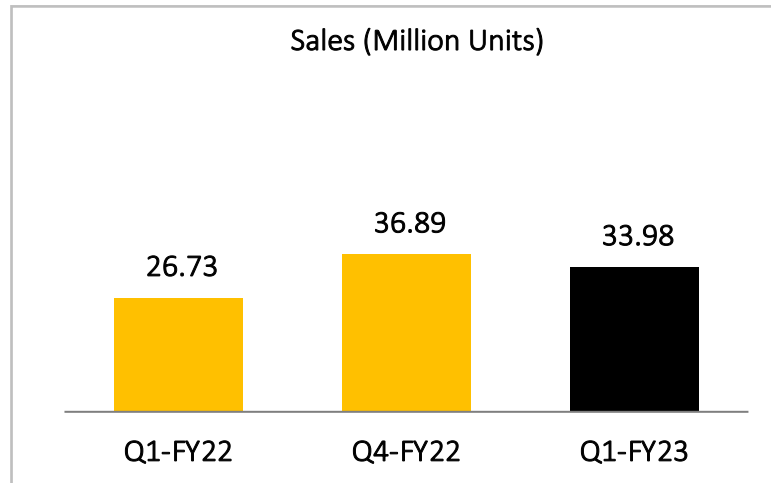
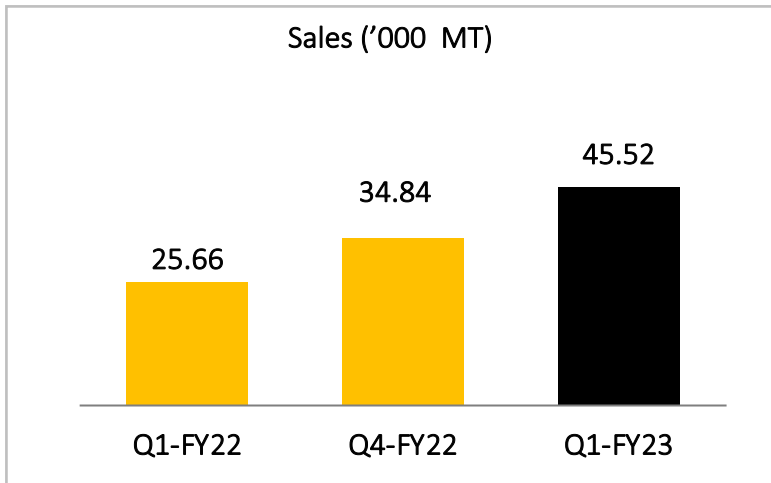
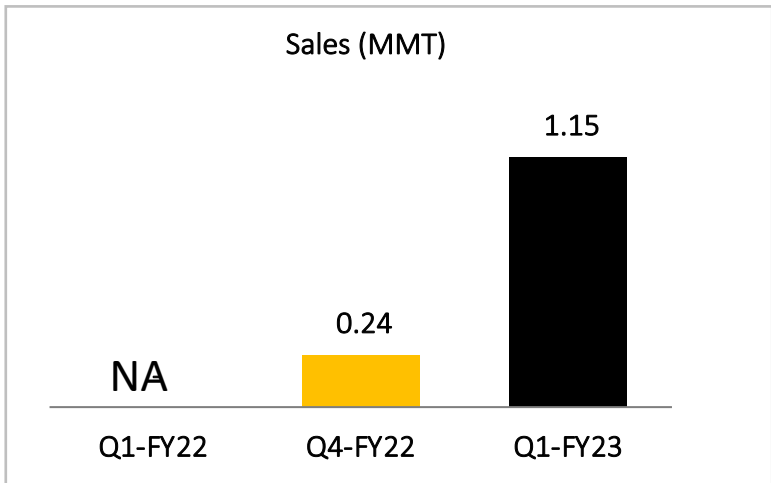
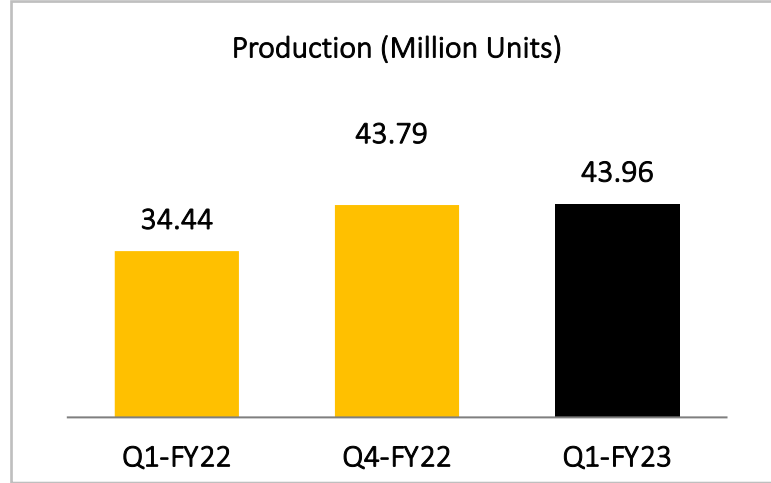
IRON ORE



DRI

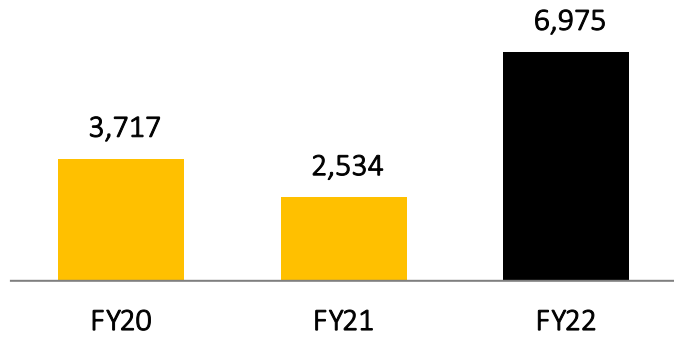


POWER

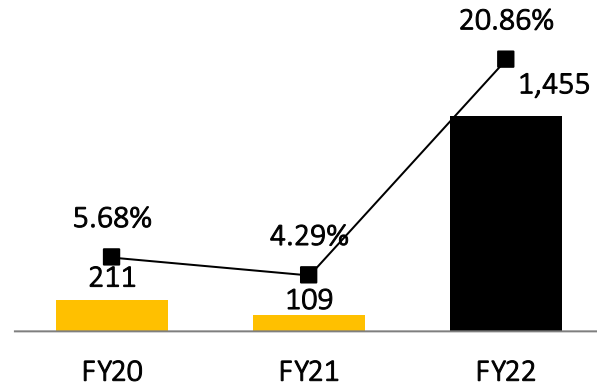


Historical Financial Highlights

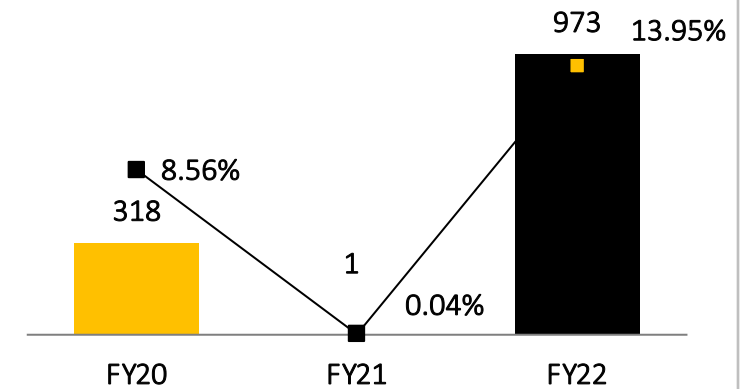
Operational Income (INR Mn)



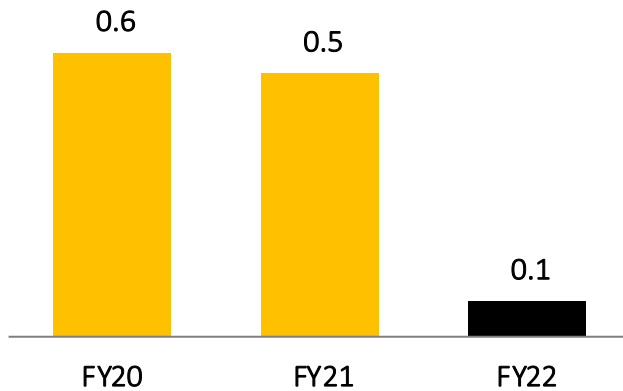
EBITDA (INR Mn) & EBITDA Margins (%)



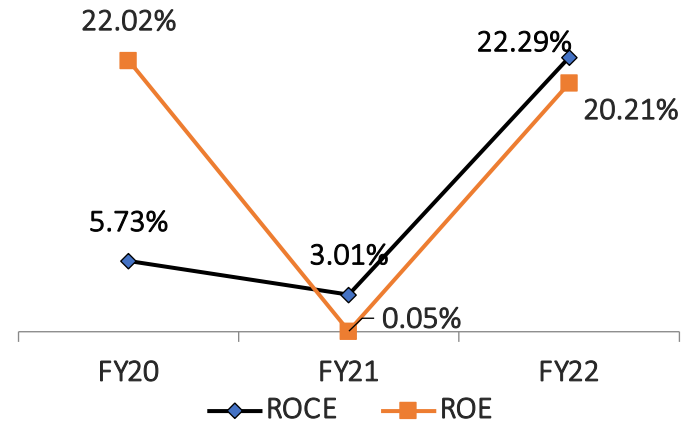
PAT (INR Mn) & PAT Margins (%)



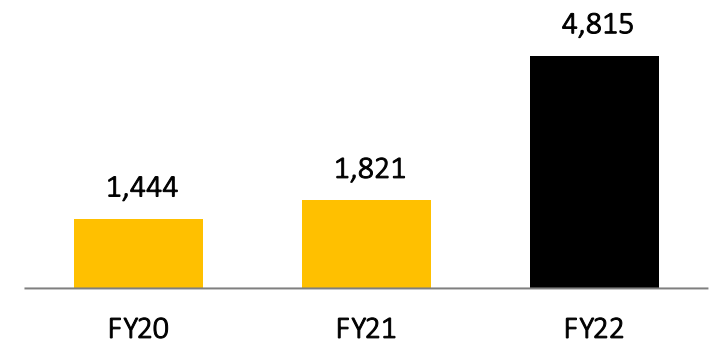
Net D/E (x)



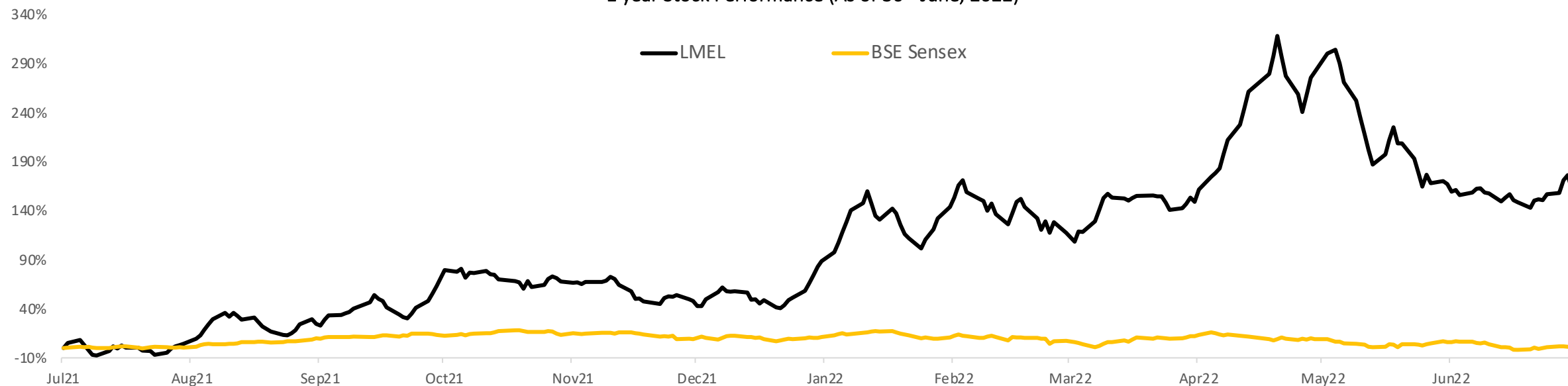
ROCE & ROE



Networth (INR Mn)

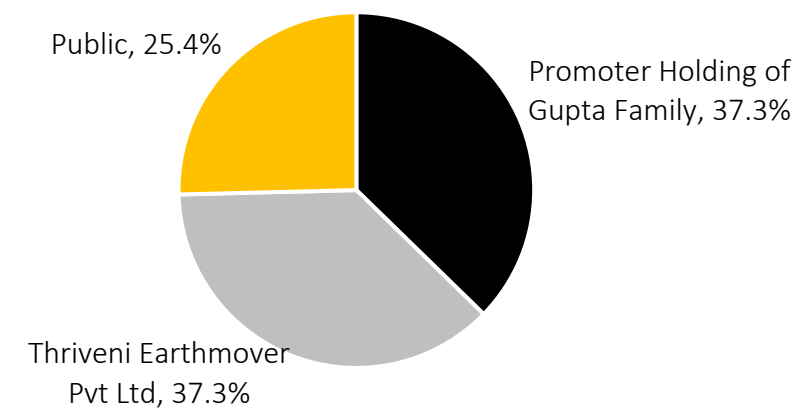


1 year Stock Performance (As of 30th June, 2022)



Price Data (As on 30 th June, 2022)	INR
Face Value	1.0
Current Market Price	139.9
52 Week H/L	232/47.3
Market Cap (INR Mn)	62,216.2
Equity Shares Outstanding (Mn)	444.7
1 Year Avg. Trading Volume ('000)	277.9

Shareholding Pattern (As on 30th June 2022)



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Email: lloyds@valoremadvisors.com



Thank
You